

Presidents' Forum

13 Dec 2001

Dave Carstairs Director, Acquisition Support Team ESC/BP



Meeting Objectives

- Presidents' Forum

• Obtain A Better Understanding Of The C2 Enterprise

• Identify Partnership Opportunities That Can Be Acted Upon



President's Forum Effects

Networking

- AF/CIO
 - Ruthless Empowerment



C2 Government & Industry Partnership Sub-Panel

Presidents' Forum

Panel Definition

A Partnership Is A Mutually Beneficial Relationship Between Industry & Government Partners To Pool Resources And Competencies To Enhance War Fighter Capability More Effectively Than Can Be Achieved By Either Party Alone.



Characteristics of Good Partnerships

Presidents' Forum

- Spirit of Cooperation & Mutual Trust
- Partners Committed To Defined Commitments,
 Roles, & Responsibilities
- Shared Investment, Risks, & Rewards
- Positive Business Case For Both Parties
- Top Leadership Support For The Partnership
- Sense Of Urgency/Crisis Can Facilitate Partnerships



Partnership Examples

- Presidents' Forum

- AOC Blue Two Quickly Enhance Technology Into CAOC
- C2 Acquisition Portal Improve Acquisition Business Processes
- CCPL Collaborative RFP Generation
- Performance Based Contracts Government Buys Services & Contractor Is Paid on Service Delivery Performance
 - Arnold Engineering & Development Center (AEDC)
 - NASA Goddard & Marshall Space Flight Centers
 - Navy Marine Corps Intranet (NMCI)
- Small Business Technology Transfer Program (STTR) Small Business Partnership With Non-profit Research Institutions
- US Army & Industry Work Sharing With Depots Industry Uses Depot Facilities & Personnel for Depot Work & Manufacture
- AWACS, COBRA Judy, Peace Shield Recompete Government & Industry Team For Program Definition Phase Preceded Successful Development



Recommendations

- Presidents' Forum

- Assist In C2 Enterprise Integration Program Definition Construct
 - Industry Involvement In Completion Of Architecture
 - Define the Tasks Required for Integration Objectives Truly
 Treat C2 As A Weapon System
 - Benefits
 - Early Industry Involvement
 - Team Building
 - Use Industry Expertise Not Organic To USAF
 - Get A Running Start On Actual Integration
- Educate Government & Industry Staffs On Partnerships Constructs & Usage



Meeting Objectives

- Presidents' Forum

• Obtain a Better Understanding Of The C2 Enterprise

• Identify Partnership Opportunities That Can Be Acted Upon